Informed Investor: Money Monitor January 2019

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A happy new year for European ETFs

Net new assets in the European ETF market tripled to €7.6bn in January from the €2.5bn we saw in December. Equity flows rebounded (€1.6bn from -€1.5bn) led by strong inflows into emerging markets equities (€2.4bn). In contrast, their developed market counterparts suffered a poor start due to some significant outflows (-€2bn) from US equities.

Having lagged way behind equities in 2018, fixed income ETFs enjoyed their best month ever (€6.2bn), led by developed and emerging market government bonds (€2.2bn and €2.4bn respectively). Smart Beta ETFs also enjoyed a largely positive month with net new assets of €1.4bn, but commodity flows continued their seemingly endless decline.



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What were the major trends?

Modest rebound for equities

€1.6bn

Monthly net inflows on European Equity ETFs



Record month for fixed income



Monthly net inflows on European Fixed Income ETFs



Source: Monthly data in EURM from 01/01/2019 to 31/01/2019, Bloomberg, Lyxor. The figures relating to past performances refer to past periods and are not a reliable indicator for future results.



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Special focus

Investors turn defensive

Investors continued to reinforce their defensive positioning in January after all of the equity market volatility we saw in Q4. This helped to sustain inflows into some Smart Beta strategies. Net new assets of €1.4bn – split between developed (€1bn) and emerging (€400m) markets – amounted to the second-best month over one year.

Quality strategies and income-generating ETFs led the way and reached a record high of €1bn. Nearly all of these flows were concentrated in developed markets. Europe took the lion's share with €451m of inflows – another new record. This is all the more remarkable given traditional European equities



suffered outflows of €1.3bn. Attractive equity valuations kept investors interested and invested, despite the significant economic uncertainty.

Investment into other defensive strategies were also significant. Minimum volatility and low volatility factor strategies gathered inflows of €496m – albeit those flows were mainly concentrated in the emerging markets (€340m).

Ultimately, we expect this renewed interest in Smart Beta to endure for some months given significant political and economic uncertainties and improvements in the credit markets.

European Quality ETF monthly flows vs. euro investment-grade corporate bond index*



*including income generation and Quality factor strategies flows. Source: Lyxor ETF, Bloomberg data from 01/01/2018 to 31/01/2019.

Defensive Smart Beta ETF flows vs. 60-day historical volatility*



*including min volatility and low vol /low beta factor strategy flows. Source: Lyxor ETF, Bloomberg data from 01/01/2016 to 31/01/2019.



Source: Monthly data from 01/01/2016 to 31/01/2019, Bloomberg, Lyxor Cross Asset Research, Lyxor ETF. The figures relating to past performances refer to past periods and are not a reliable indicator for future results.

What does it all mean?

A happy new year for ETFs

ETFs on the rise €7.6bn

YTD net Inflows on European ETFs by asset class



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€675bn

since 2018

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Source: Monthly data in EURM from 01/01/2019 to 31/01/2019, Bloomberg, Lyxor. The figures relating to past performances refer to past periods and are not a reliable indicator for future results.



Appendix: The month in numbers

European ETFs in January 2019 Net Inflows (EURm)

NNA tripled to €7.6bn from €2.4bn

Monthly NNA on European ETFs



Equity

Weak start for equities

Cumulated monthly NNA on equity ETFs



Fixed income

All-time record for fixed income flows

Cumulated monthly NNA on fixed income ETFs



Total

Decent start to a year for European ETFs Cumulated monthly NNA on European ETFs 100.000 2016 -2017 2018 2019 90.000 80,000 70.000 60,000 50,000 40,000 30.000 20,000 10,000 0 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Equity Emerging Market

Best start ever for emerging market equities

Cumulated monthly NNA on emerging market equity ETFs



Commodities

Commodity ETFs started 2019 as they closed 2018, in the red Cumulated monthly NNA on commodity ETFs



Source: Monthly data in EURM from 01/01/2016 to 31/01/2019, Bloomberg, Lyxor. The figures relating to past performances refer to past periods and are not a reliable indicator for future results



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Overview by asset class

Equity



Fixed Income

Best month ever for fixed income ETFs (€6.2bn) Monthly NNA on fixed income ETFs



Commodities

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Commodity ETFs continue to suffer outflows Monthly NNA on commodity ETFs



Source: Monthly data in EURM from 01/02/2018 to 31/01/2019. Bloomberg, Lyxor. The figures relating to past performances refer to past periods and are not a reliable indicator for future results

EM equity ETFs outdo developed peers

Monthly NNA on developed vs. emerging markets equity ETFs



DM bonds outdo EM peers again

Monthly NNA on developed vs. emerging markets fixed income ETFs



...mainly due to broad commodity ETFs Monthly NNA on broad & precious metals ETFs







Equities

European Equities

Another poor month for European equity ETFs Monthly NNA on European equity ETFs



German equity ETFs flows turn for the worse

Monthly NNA on German equity ETFs



Negative trend for Spanish and Italian equities

Monthly NNA on peripheral Europe equity ETFs



Eurozone equity ETFs flows decline sharply Monthly NNA on Eurozone equity ETFs



Developed Europe equities flows collapse again

Monthly NNA on developed Europe region equity ETFs



Outflows from financials ETFs accelerate

Monthly NNA on financials Europe equity ETFs



Source: Monthly data in EURM from 01/02/2018 to 31/01/2019, Bloomberg, Lyxor. The figures relating to past performances refer to past periods and are not a reliable indicator for future results



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Equities (cont'd)

US & Japan equities



Japan equity ETFs flows rebound

Monthly NNA on Japan equity ETFs



Emerging market equities

A second strong month for emerging markets equities Monthly NNA on emerging market equity ETFs



Smart Beta / Value

Smart beta ETFs flows turn largely positive



Broad EM equities enjoyed another strong month Monthly NNA on broad EM equity ETFs



Little to no interest in Value

Monthly net new assets on value style equity ETFs



Source: Monthly data in EURM from 01/02/2018 to 31/01/2019, Bloomberg, Lyxor. The figures relating to past performances refer to past periods and are not a reliable indicator for future results



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Fixed Income

European Govies

EU government bond ETFs continue to enjoy massive inflows Monthly NNA on EU government bond ETFs



Inflation Linked

Inflation-linked bond flows turn positive





Credit Market

IG bonds outdo HY peers

Monthly NNA on investment grade & high yield bond ETFs



Source: Monthly data in EURM from 01/02/2018 to 31/01/2019, Bloomberg, Lyxor. The figures relating to past performances refer to past periods and are not a reliable indicator for future results



8th consecutive positive month for US treasuries

Monthly NNA on US government bond ETFs



EM debt

Emerging debt ETFs flows strengthen sharply



Short-bond strategy

Little interest in short bonds strategies





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